## BEFORE THE ARIZONA CORPORATION COMMISSION

| 2<br>3<br>4<br>5    | CARL J. KUNASEK Chairman JIM IRVIN Commissioner WILLIAM A. MUNDELL Commissioner   |   |
|---------------------|---|---|
| 6 7 8 9 10 11 12 13 | In the matter of  WILLIAM E. BERGH, individually and d/b/a NATIONAL FINANCIAL GROUP 13311 North 65 <sup>th</sup> Drive Glendale, AZ 85304 And 11024 N. 28 <sup>th</sup> Drive, Ste. 200 Phoenix, AZ 85029 CRD 1409200  THOMAS OTTO TABAT 24435 N. 38 <sup>th</sup> Lane Glendale, AZ 85310 CRD 1011671, | DOCKET NO. S-03374A-99-0000  DECISION NO  FINAL ORDER FOR RELIEF AND CONSENT TO SAME FOR WILLIAM E. BERGH |
|                     | Respondents.  | )<br>)  |
| 14                  | I.  |   |
| 15                  | INTRODUCTION  |   |
| 16                  | WILLIAM E. BERGH (BERGH) d/b/a NATIONAL FINANCIAL GROUP and WORLD   |   |
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| 18                  | WIDE BUSINESS OPPORTUNITIES, LLC elects to permanently waive his rights to a hearing and  |   |
| 19                  | appeal under Articles 11 and 12 of the Securities Act of Arizona, A.R.S. § 44-1801, et seq. (the Act),  |   |
| 20                  | with respect to this Final Order for Relief and Consent to Same (Order); admits the jurisdiction of the   |   |
|                     | Arizona Corporation Commission (Commission); neither admits nor denies the Findings of Fact and   |   |
| 21                  | Conclusions of Law contained in this Order; and consents to entry of this Order by the Commission.  |   |
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II.

#### FINDINGS OF FACT

- 1. BERGH, whose last known address is 13311 North 65<sup>th</sup> Drive, Glendale, Arizona 85304, was registered with the Commission as a securities salesman with Legacy Financial Services, Inc. (Legacy) from August 16, 1996, to May 6, 1999.
- 2. BERGH has been doing business as National Financial Group (NFG) since 1980, and as World Wide Business Opportunities, LLC (WWBO) since September 1999. NFG's and WWBO's last known address is 11024 N. 28<sup>th</sup> Drive, Ste. 200, Phoenix, Arizona, 85029. BERGH, NFG, and WWBO are collectively referred to as "BERGH."
- 3. From September 1998 through October 1999, including several months of the time period that BERGH was registered with Legacy, BERGH offered and sold investments including securities in the form of investment contracts and/or evidences of indebtedness.
- 4. The investments were promoted as "private placements" or "business opportunities" involving pay telephones and cash ticket machines, from which investors were to receive monthly profits.
- 5. BERGH sold the following "private placements" or "business opportunities" investments to 20 investors:
  - a) Pay telephones sold by B.E.E. Communications, Inc. at a unit cost of \$6,750, together with Lease Agreements with ETS Payphones, Inc., for monthly payments to investors of \$80.00 per month per unit.
  - b) Membership interests in a limited liability company, Hotel Connect LLC, for a profit paid monthly from the operations of a hotel long distance and operator service.
  - c) Cash Ticket Machine (CTM) equipment sold by World Cash Providers, LLC (WCP), together with "Services Agreements" with World Cash Providers, Inc. to

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operate and maintain the equipment in return for a share in the monthly profit from anticipated revenue.

- 6. BERGH neither requested nor received approval from Legacy to engage in the offer or sale of these investments.
- 7. BERGH's sales of these investments were not recorded on the books and records of Legacy.

#### III.

#### CONCLUSIONS OF LAW

- 1. The Commission has jurisdiction over this matter pursuant to Article XV of the Arizona Constitution and pursuant to the Act.
- 2. From September 1998 through October 1999, BERGH offered and/or sold securities in the form of investment contracts or evidences of indebtedness, within and/or from Arizona.
- 3. The securities referred to above were not registered under A.R.S. §§ 44-1871 through 44-1875, or 44-1891 through 44-1902; were not securities for which a notice filing has been made under A.R.S. § 44-3321; were not exempt under A.R.S. §§ 44-1843 or 44-1843.01; were not offered or sold in exempt transactions under A.R.S. § 44-1844; and were not exempt under any rule or order promulgated by the Commission. This conduct constitutes a violation of A.R.S. § 44-1841.
- 4. BERGH's conduct constitutes grounds for the Commission to order him to cease and desist from violations of the Act, pursuant to A.R.S. § 44-2032.
- 5. BERGH's conduct constitutes grounds for the Commission to order penalties, pursuant to A.R.S. § 44-2036.
- 6. BERGH's conduct constitutes grounds for the revocation of BERGH's registration as a securities salesman with the Commission, pursuant to A.R.S. § 44-1962, based upon the following:
  - (a) BERGH has engaged in practices specified by A.R.S. § 44-1962(2) in that he offered and/or sold unregistered securities in violation of A.R.S. § 44-1841.

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BERGH has engaged in practices specified by A.R.S. § 44-1962(10) and A.A.C. (b) R14-4-130(A)(17); specifically, many of his sales of the above-described investments occurred while he was registered with Legacy but were not recorded on the books and records of Legacy.

### IV.

#### **ORDER**

THEREFORE, on the basis of the Findings of Fact and Conclusions of Law, the Commission finds that the following Order is appropriate, in the public interest and necessary for the protection of investors.

- 1. IT IS ORDERED, pursuant to A.R.S. § 44-2032, that WILLIAM E. BERGH, individually and d/b/a NATIONAL FINANCIAL GROUP and WORLD WIDE BUSINESS OPPORTUNITIES, LLC, and any agents, servants, employees, successors, or persons in active concert or participation with them, permanently CEASE and DESIST from violations of the Securities Act of Arizona.
- 2. IT IS FURTHER ORDERED, pursuant to A.R.S. § 44-2036, that BERGH shall pay administrative penalties in the amount of \$20,000, together with interest to accrue at the statutory rate of 10% per annum. Payment shall be made by cashier's checks, and may be paid as follows: \$2,500 upon entry of this Order, and the balance of \$17,500 within 90 days of entry of the Order. Such checks are to be made payable to the "State of Arizona" for deposit in the General Fund of the state.
- 3. IT IS FURTHER ORDERED that upon failure to pay any amount when due pursuant to this Order, the full amount of penalties shall be immediately due and payable, with interest to accrue at the statutory rate of 10% per annum.

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# CONSENT BY WILLIAM E. BERGH TO THE ENTRY, BY THE CORPORATION COMMISSION, OF A FINAL ORDER FOR RELIEF AND WAIVER OF HEARING

- 1. Respondent, WILLIAM E. BERGH (BERGH), individually and d/b/a NATIONAL FINANCIAL GROUP and WORLD WIDE BUSINESS OPPORTUNITIES, LLC admits the jurisdiction of the Arizona Corporation Commission (Commission) over the subject matter of this proceeding, and acknowledges that he has been fully advised of his rights to a hearing to present evidence and call witnesses. BERGH knowingly and voluntarily waives all rights to a hearing before the Commission and all other procedures otherwise available under Article 11 of the Securities Act of Arizona (the Act) and Title 14 of the Arizona Administrative Code. BERGH acknowledges that the accompanying Final Order for Relief and Consent to Same (Order) constitutes a valid final order duly rendered by the Commission.
- 2. BERGH knowingly and voluntarily waives any right he may have under Article 12 of the Act to judicial review by any court by way of suit, appeal or extraordinary relief resulting from the entry of the Order.
- 3. BERGH acknowledges and agrees that this Order is entered into freely and voluntarily and that no promise was made nor any coercion used to induce BERGH to enter into it.
  - 4. BERGH acknowledges that he has been represented by counsel in this matter.
- 5. BERGH neither admits nor denies the Findings of Fact and Conclusions of Law contained in the Order. BERGH agrees that he shall not challenge their validity in any present or future administrative proceedings before the Commission or any other state agency concerning the denial or issuance of any licenses or registrations required by the State in order to engage in the practice of any business or profession.
- 6. BERGH consents to the entry of the Order and agrees to be fully bound by its terms and conditions. BERGH further acknowledges that should he fail to comply with the provisions of the Order, the Commission may enforce the Order in Superior Court, pursuant to A.R.S. § 44-

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8. BERGH agrees that, as a part of the settlement reached herein, he will not apply for registration as a securities dealer or salesman, or for licensure as an investment adviser or investment adviser representative, under the Securities Act of Arizona or the Investment Management Act of Arizona, at any time in the future.

appropriate relief subject to BERGH's right to a hearing pursuant to the Act.

its costs of collection and interest at the maximum legal rate.

9. BERGH acknowledges that the Order resolves only alleged administrative violations of the Act and that nothing contained in the Order purports to resolve any other issues, which may exist between BERGH and the State. Nothing in the Order shall be construed to restrict or preclude any other agency or officer of the State of Arizona or its subdivisions from initiating other administrative, civil or criminal proceedings against BERGH, now or in the future, that may be related to the matters addressed by the Order. Nothing in the Order shall be construed to restrict the State's right in a future proceeding to bring an action against BERGH from or related to facts not set forth in the Order.

2036(C). In addition, the Commission may impose additional sanctions and costs and seek other

BERGH further understands that default will render him liable to the Commission for

- 10. BERGH acknowledges that the Order represents the complete and final resolution of, and discharge of any basis for any civil or administrative proceeding by the Commission against BERGH for violations arising as a result of or in connection with any actions or omissions by BERGH pursuant to A.R.S. § 44-1841; provided, however, that this release does not apply to facts not known by the Commission or staff or not otherwise provided by BERGH as of the date of the Order; provided further that this release does not apply to violations arising from misrepresentations or omissions by BERGH in connection with the offer or sale of securities, in violation of A.R.S § 44-1991.
- 11. BERGH states that as a part of the settlement reached herein, he will continue to cooperate with the Securities Division (Division) in connection with this matter including, but not limited to, providing a complete and accurate financial statement under penalty of perjury, providing

| 1  | complete and accurate testimony at any hearing in this matter as may be requested by the Division, and |  |  |  |
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| 2  | cooperating with the Division regarding the allegations in the present matter and any other matters    |  |  |  |
| 3  | touching thereon.  |  |  |  |
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| 5  | WILLIAM E. BERGH, individually and d/b/a   |  |  |  |
| 6  | NATIONAL FINANCIAL GROUP and WORLD WIDE BUSINESS   |  |  |  |
| 7  | OPPORTUNITIES, LLC.  |  |  |  |
| 8  | SUBSCRIBED TO AND SWORN BEFORE me this day of  |  |  |  |
| 9  | 2000, by WILLIAM E. BERGH.   |  |  |  |
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| 11                                       | NOTARY PUBLIC  |  |  |  |
| 12                                       | My Commission Expires:   |  |  |  |
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